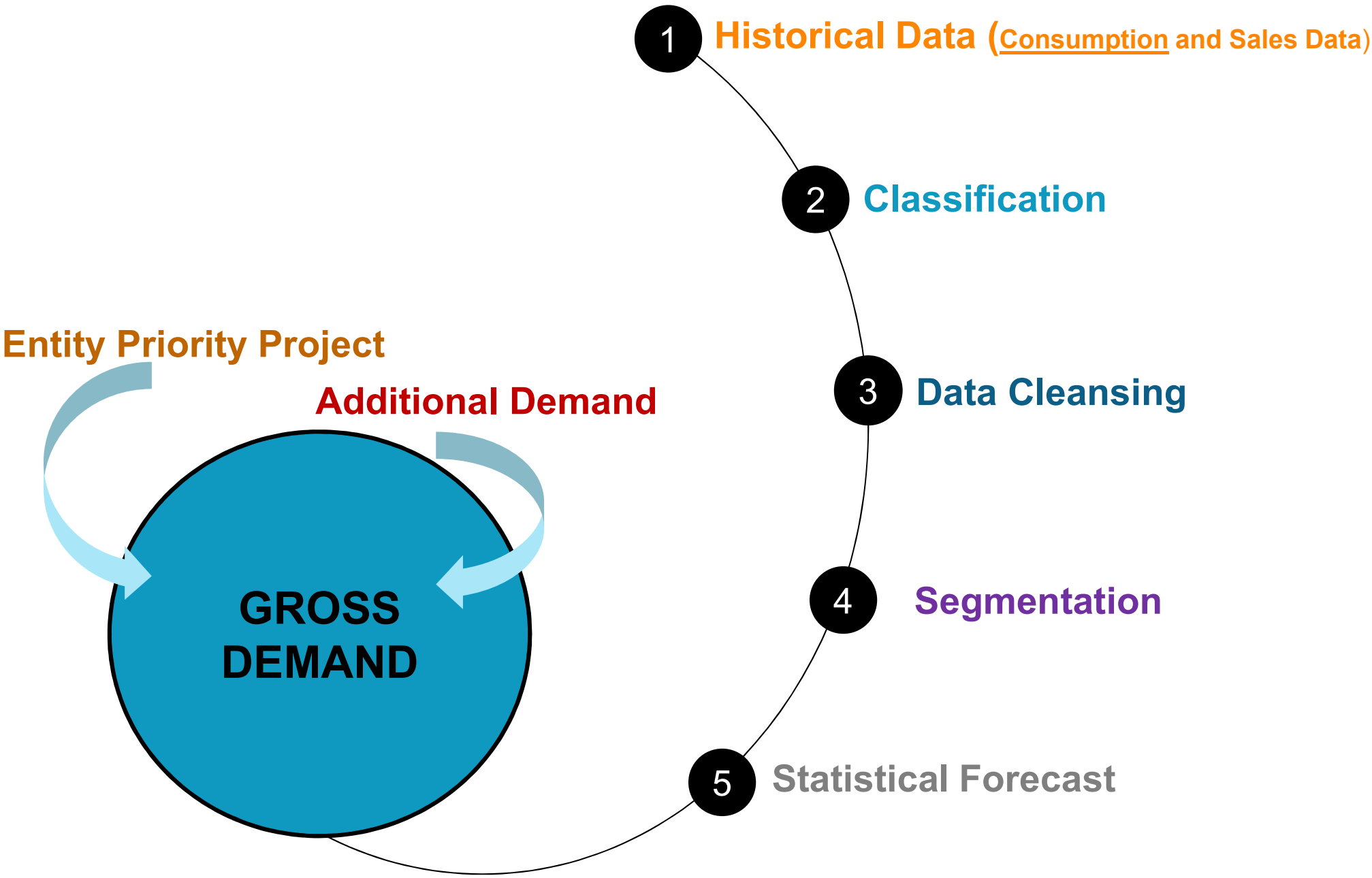
DEMAND PLANNING

Umoja Demand Planning and Supply Network Planning Solution

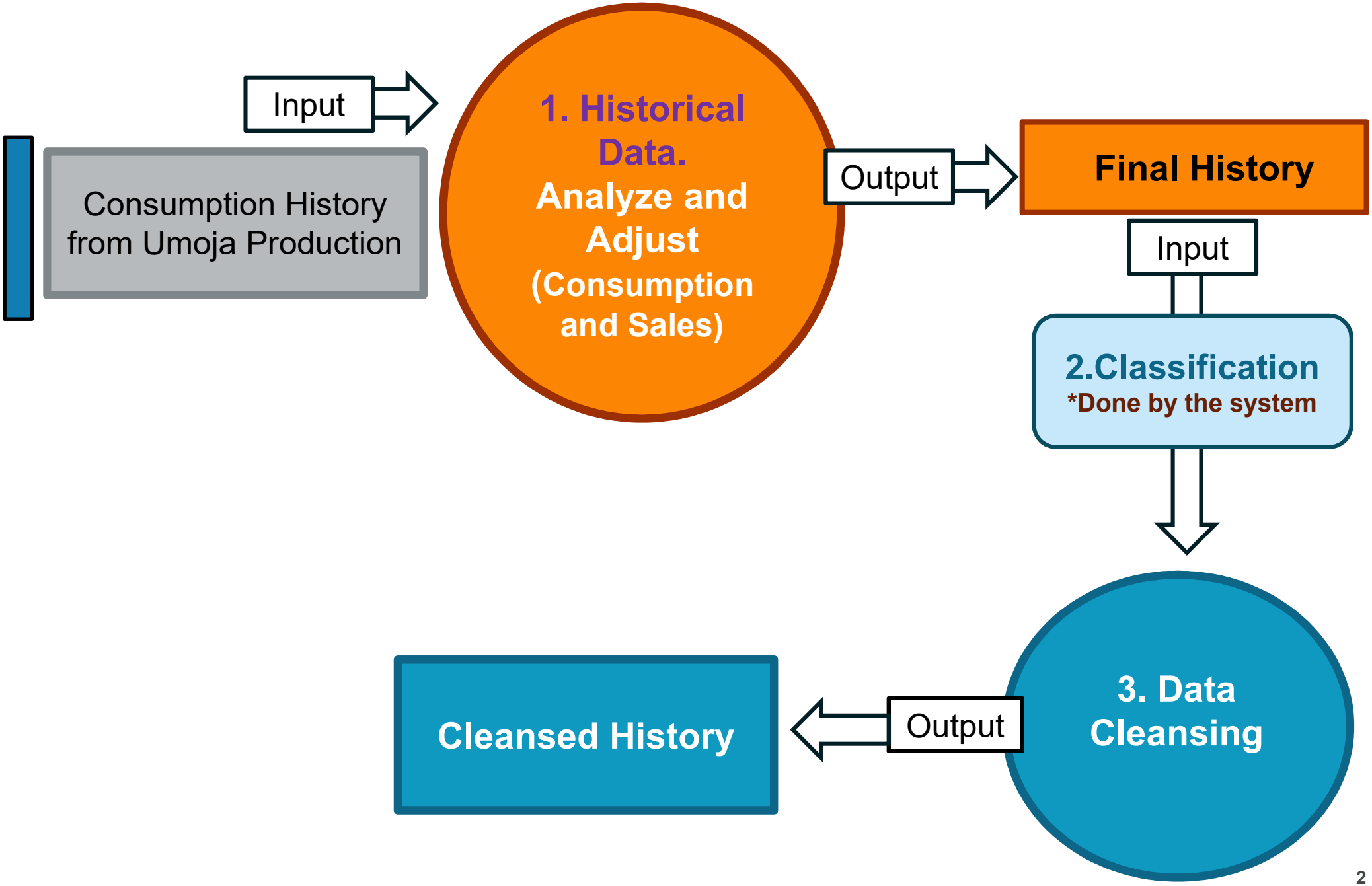
Dollarization and Final Gross Demand

UCS Training Team

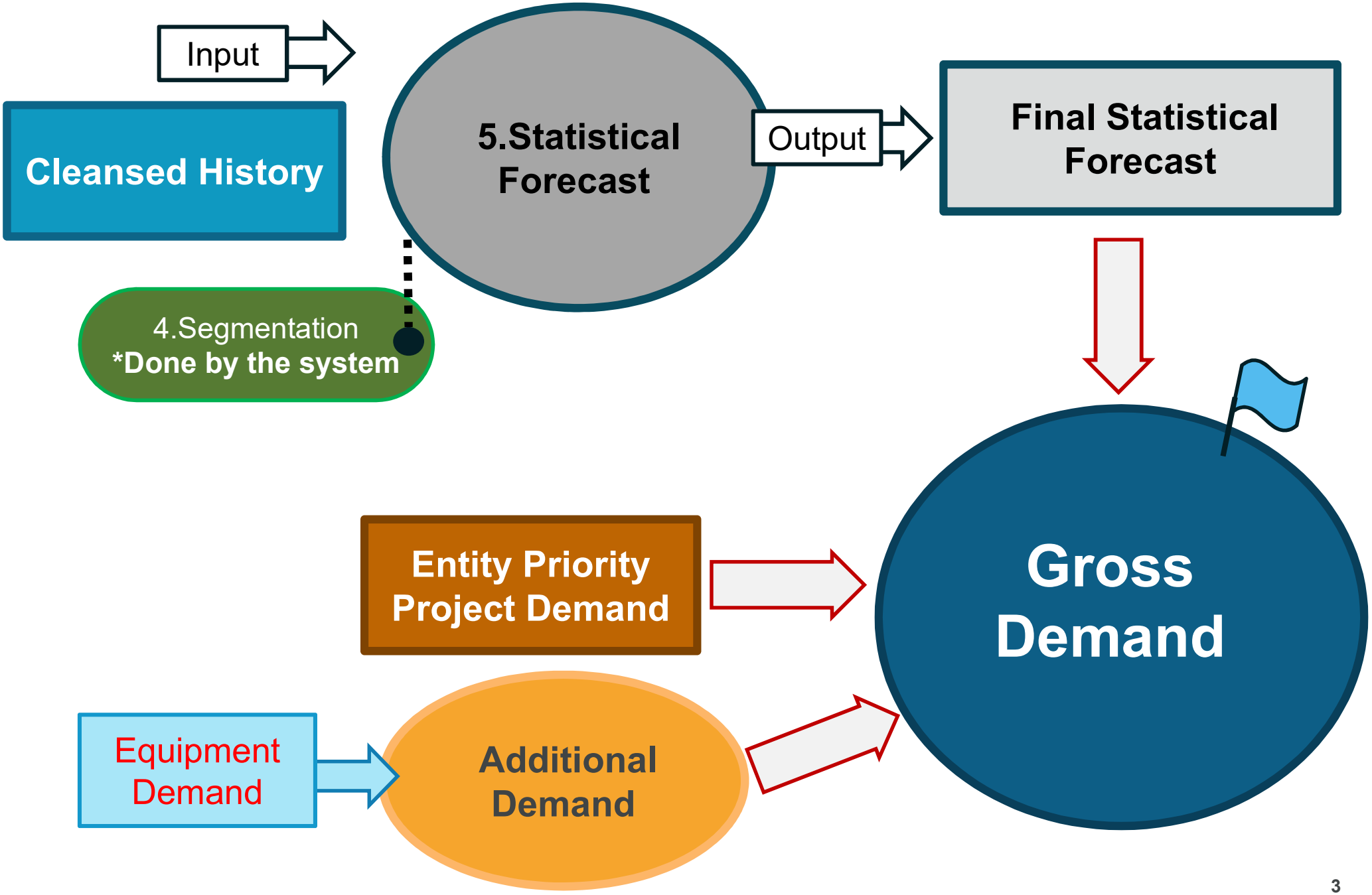
Process of planning the Gross Demand



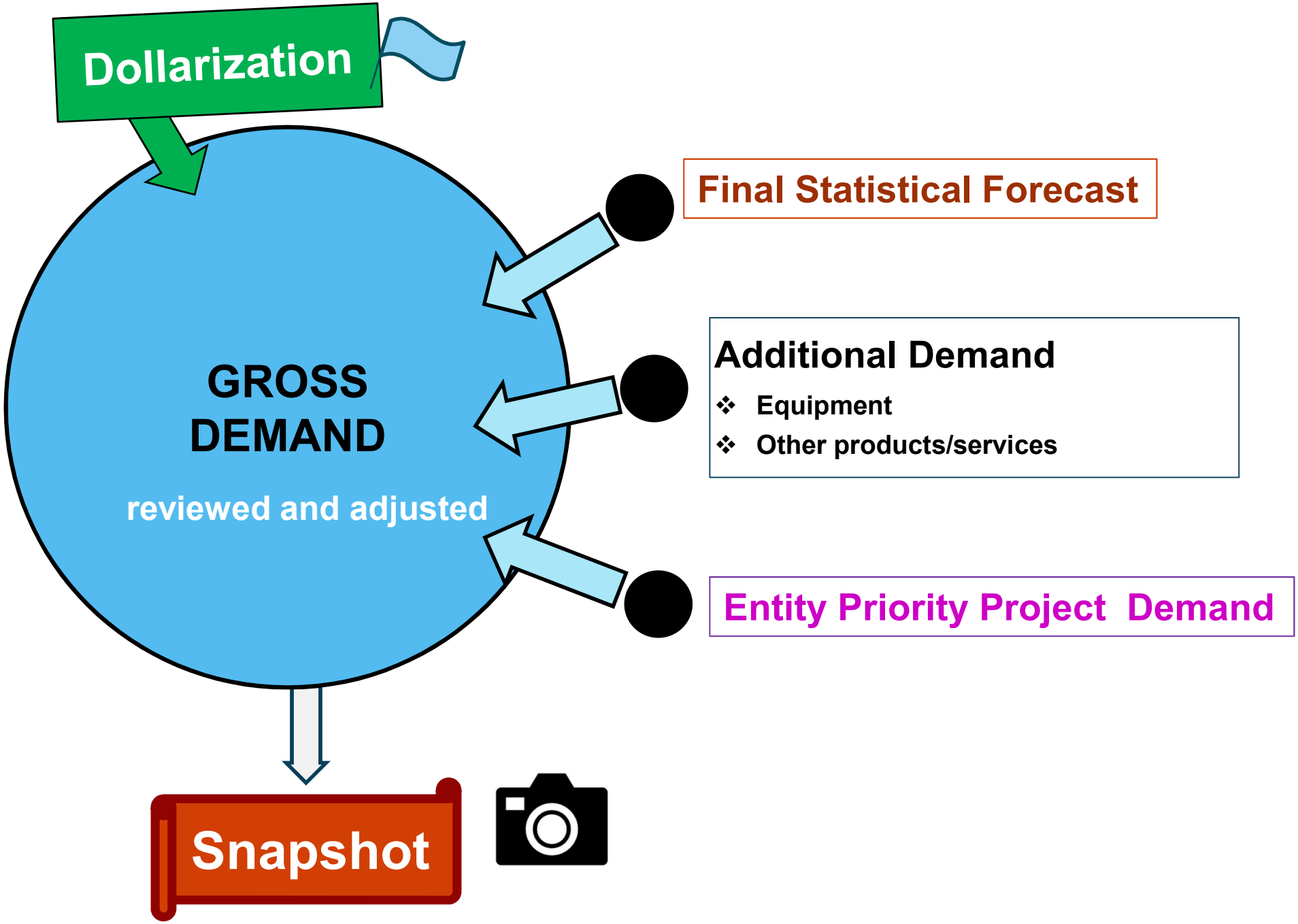
Planning the Gross Demand 1of 2



Planning the Gross Demand 2 of 2



Formulating the Gross Demand



Dollarization template

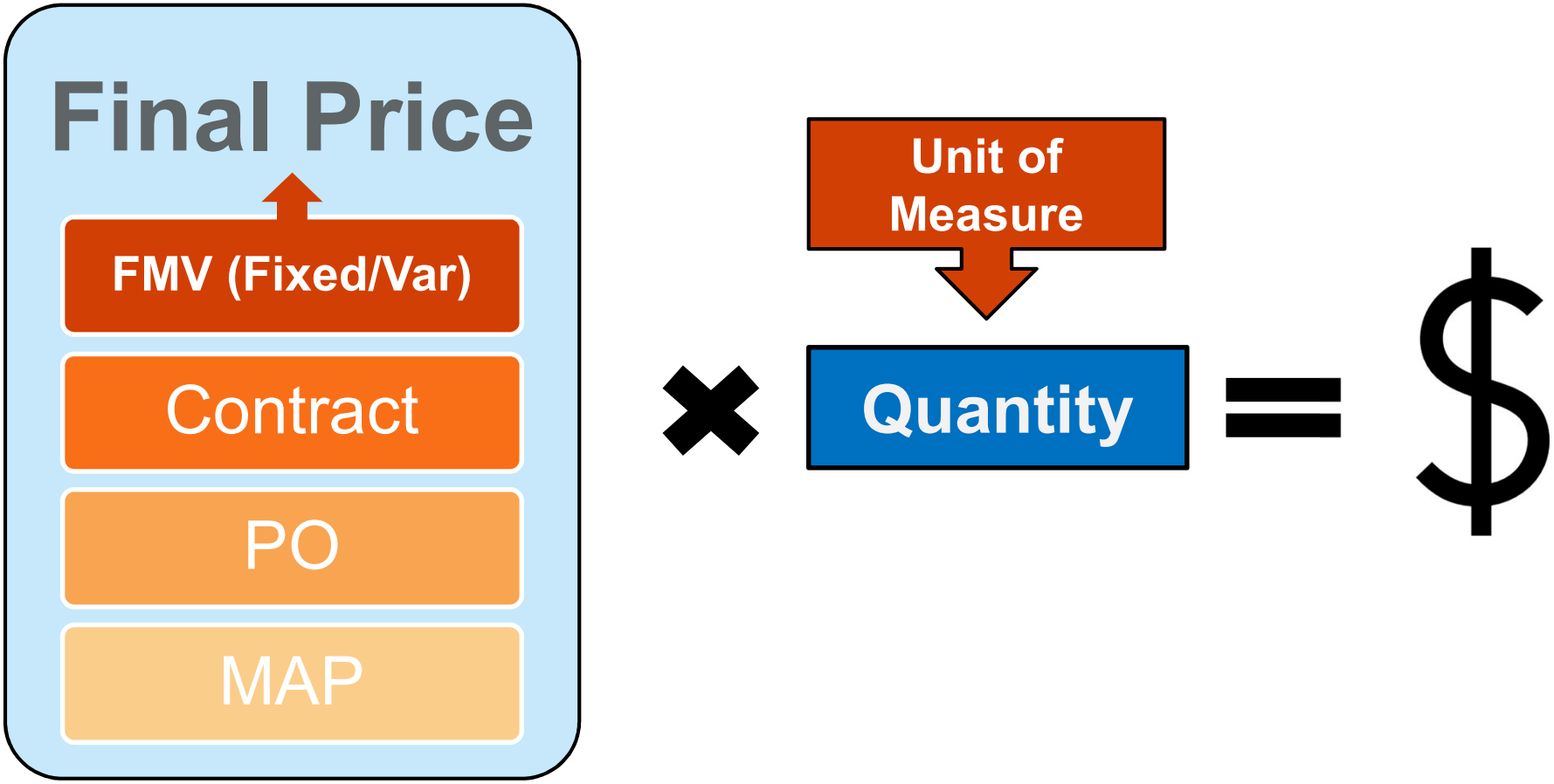
Dollarization

- The final Gross Demand is calculated in quantity and as USD value. It facilitates the management of the unit price to calculate the dollar value of the Gross Demand.

Dollarization

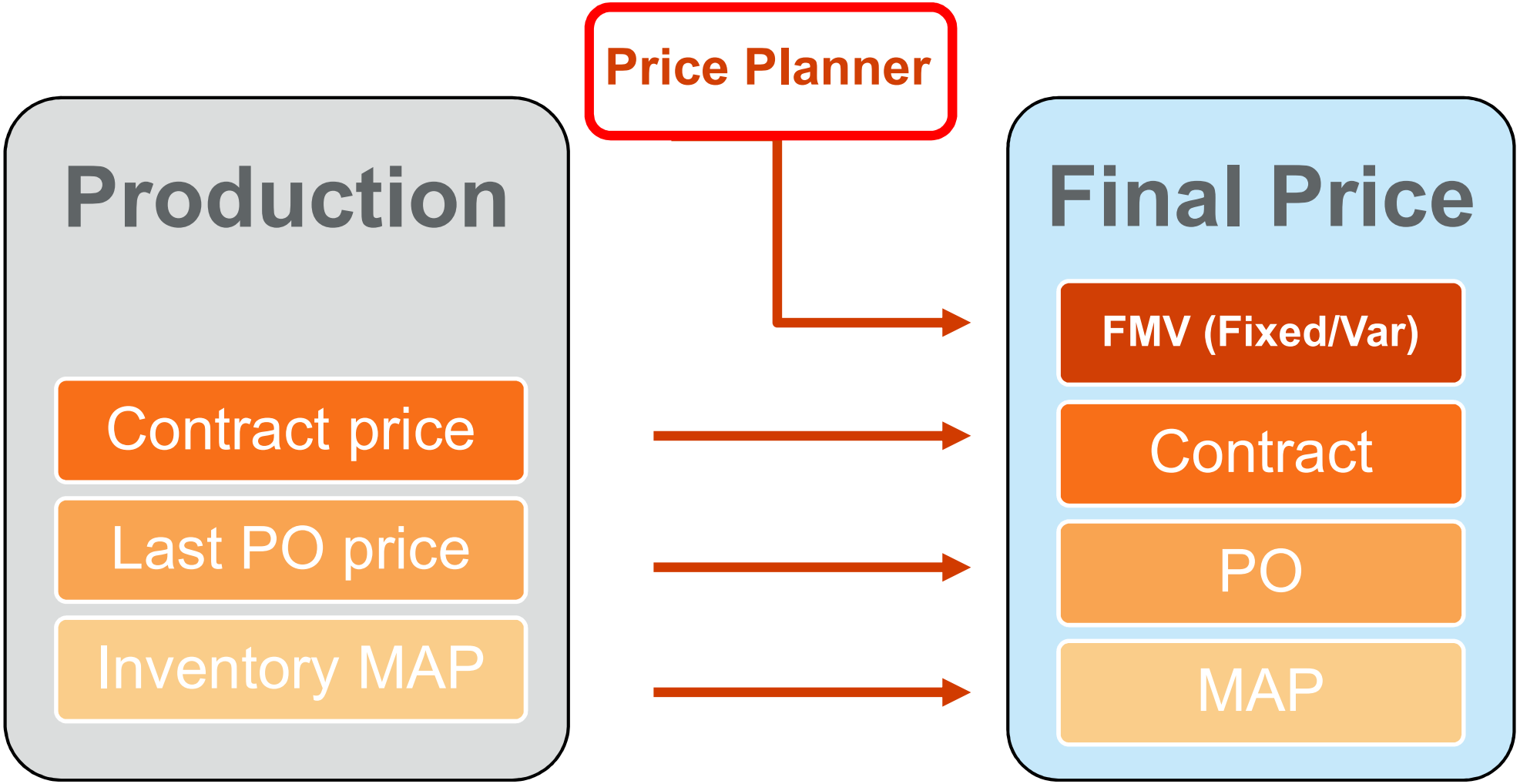
- The DPSNP Solution facilitates the management of the unit price to calculate the dollar value of the Gross Demand

- The system retrieves different unit prices from multiple sources and determines the final price according to the below order (Fair Market Value, Fixed/variable, Contract, Purchase Order, Moving Average Price)

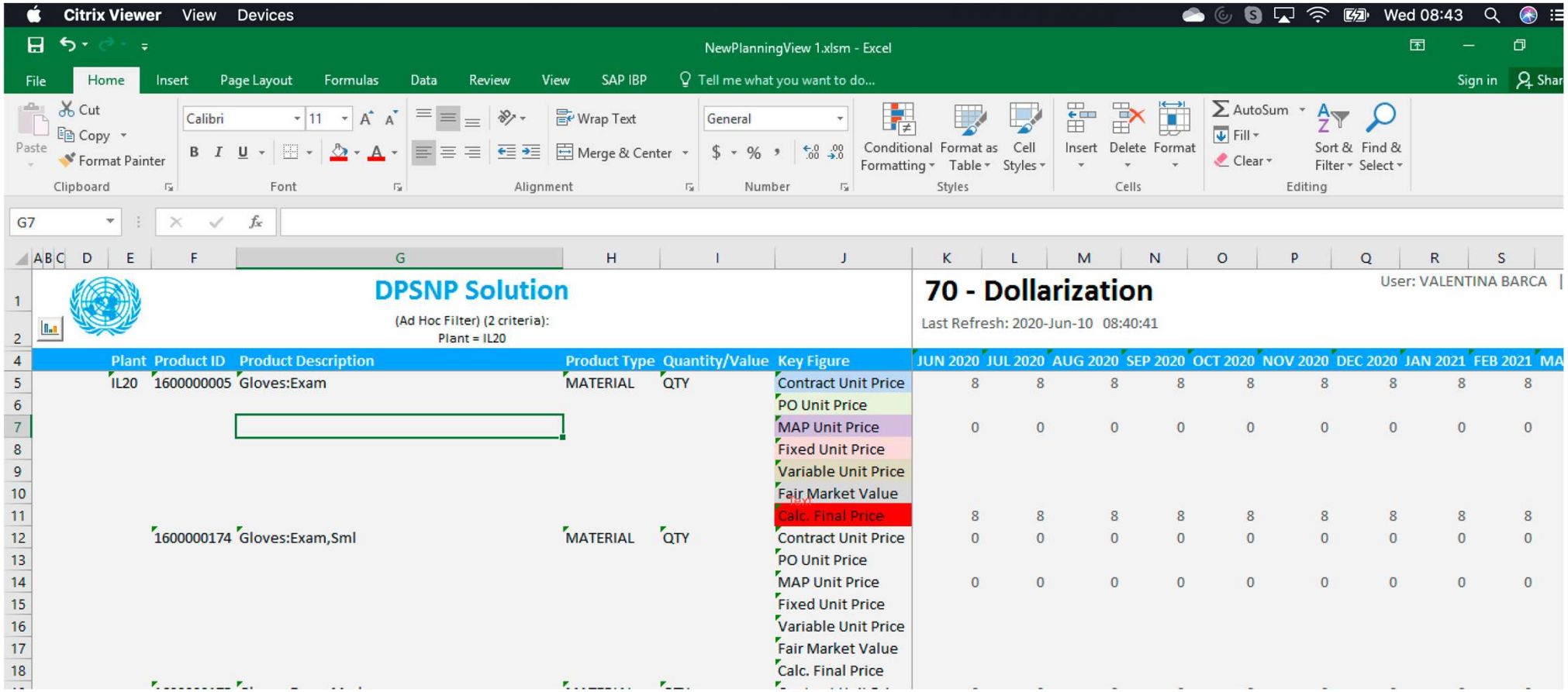


Unit Price sources

- The system retrieves different unit prices from multiple sources as described below: (Fair Market Value, Fixed/variable, Contract, Purchase Order, Moving Average Price)



Dollarization template



DPSNP Solution

(Ad Hoc Filter) (2 criteria):
Plant = IL20

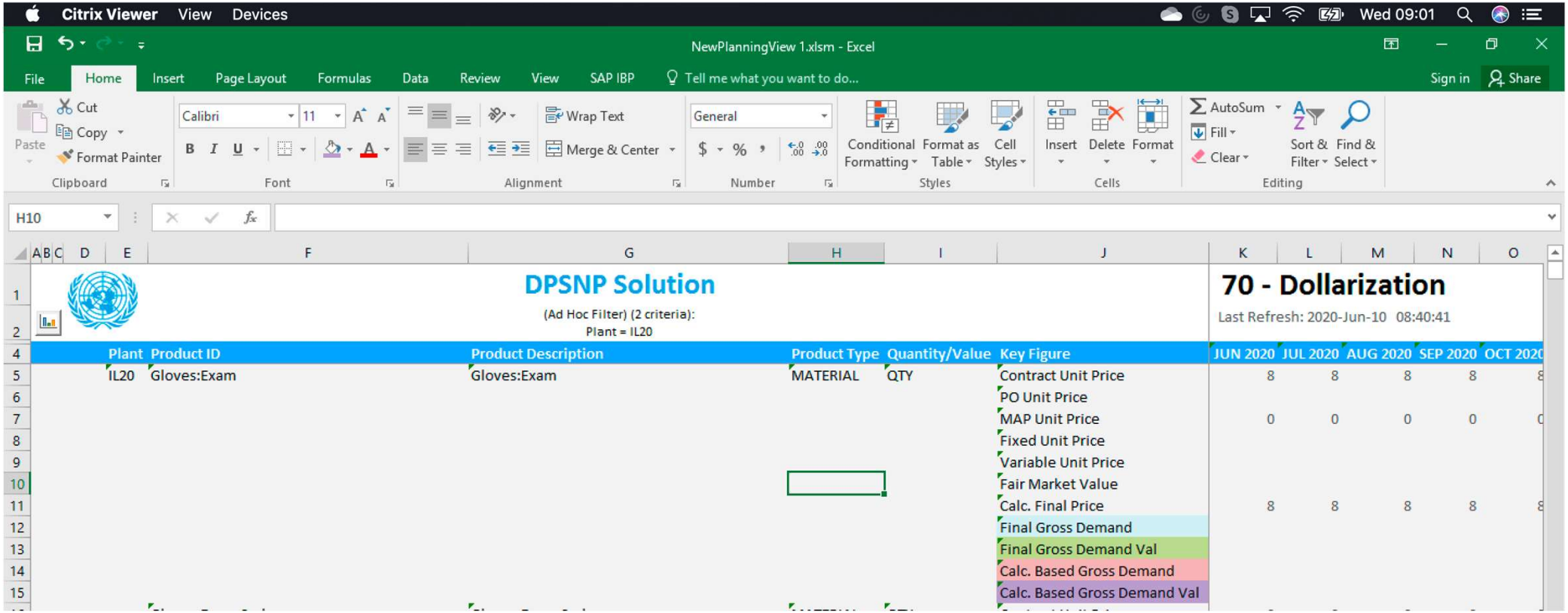
70 - Dollarization

User: VALENTINA BARCA

Last Refresh: 2020-Jun-10 08:40:41

Plant	Product ID	Product Description	Product Type	Quantity/Value	Key Figure	JUN 2020	JUL 2020	AUG 2020	SEP 2020	OCT 2020	NOV 2020	DEC 2020	JAN 2021	FEB 2021	MA
IL20	1600000005	Gloves:Exam	MATERIAL	QTY	Contract Unit Price	8	8	8	8	8	8	8	8	8	
					PO Unit Price										
					MAP Unit Price	0	0	0	0	0	0	0	0	0	
					Fixed Unit Price										
					Variable Unit Price										
					Fair Market Value										
					Calc. Final Price	8	8	8	8	8	8	8	8	8	
	1600000174	Gloves:Exam,Sml	MATERIAL	QTY	Contract Unit Price	0	0	0	0	0	0	0	0	0	
					PO Unit Price										
					MAP Unit Price	0	0	0	0	0	0	0	0	0	
					Fixed Unit Price										
					Variable Unit Price										
					Fair Market Value										
					Calc. Final Price										

Dollarization template

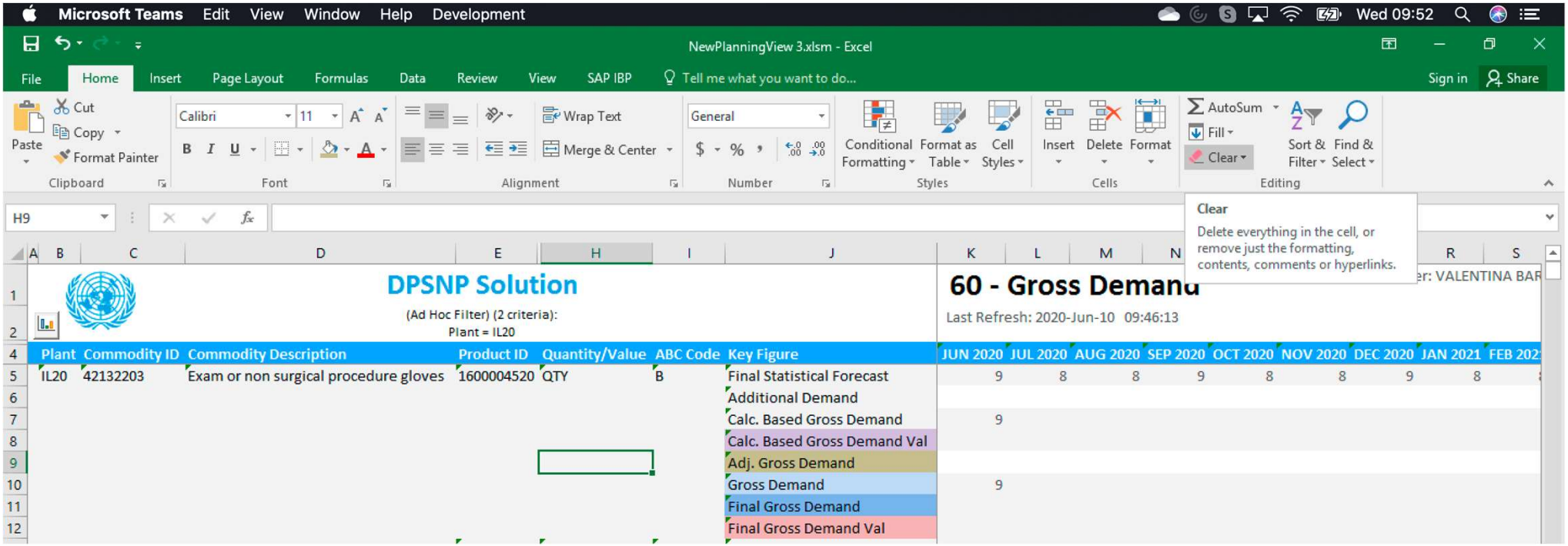


Gross Demand Template

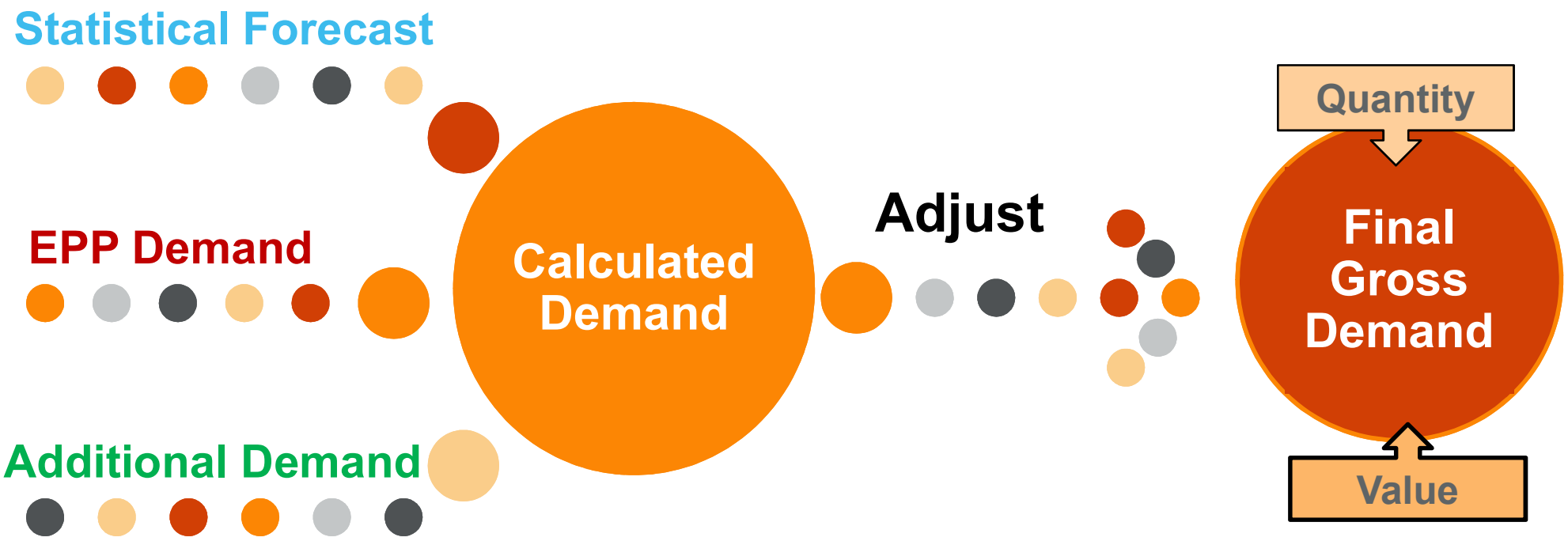
GROSS DEMAND

- It presents the total Gross Demand as the sum of the Final Statistical Forecast, the Entity Priority Project Demand, and the Additional Demand, so it can be reviewed and adjusted to avoid double or missing demand.

Gross Demand template



Review Gross Demand



Review Gross Demand

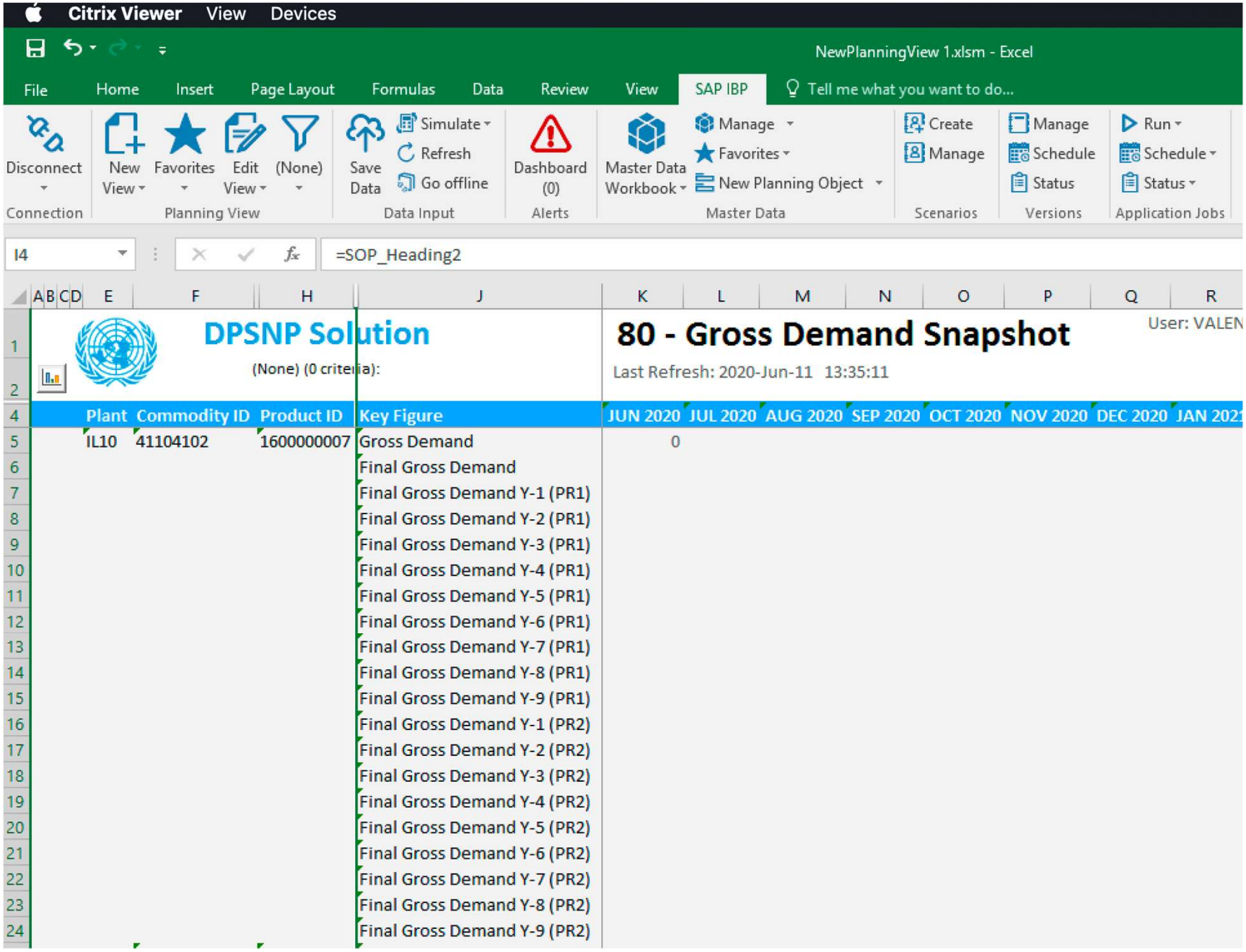
- The total gross demand includes the result of the final Statistical Forecast, the Entity Priority Project Demand and the Additional Demand.
- Some product IDs or commodities may have been considered in different planning steps, it is important then to review the Final Gross Demand to avoid double or missing demand and adjust if needed.
- The final gross demand is calculated in quantity and as USD value

Snapshot template

Snapshot

- It allows to save the 24 months Gross Demand Plan monthly and yearly, so it is possible to see the evolution of the Rolling Plan.

Gross Demand Snapshot



Gross Demand snapshot

- Once the Final Gross Demand is completed and reviewed, the DPSNP Solution allows to save up to 9 snapshots of the plan for future comparisons.

- The DPSNP solution allows to capture and save the 24 months Gross Demand Plan monthly and yearly, so it is possible to see the evolution of the Rolling Plan month after month, year after year.

As of May

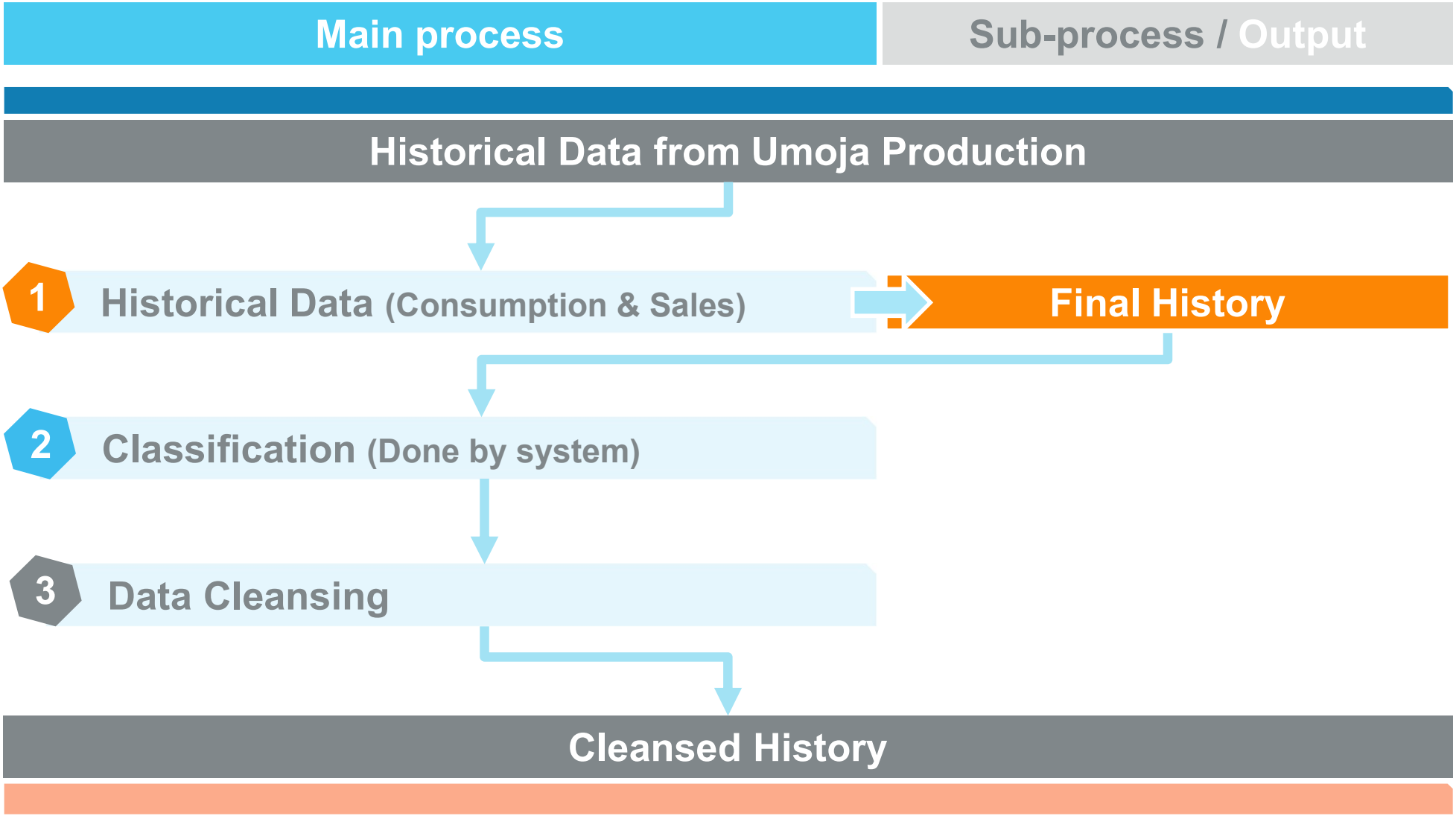
As of June

As of July

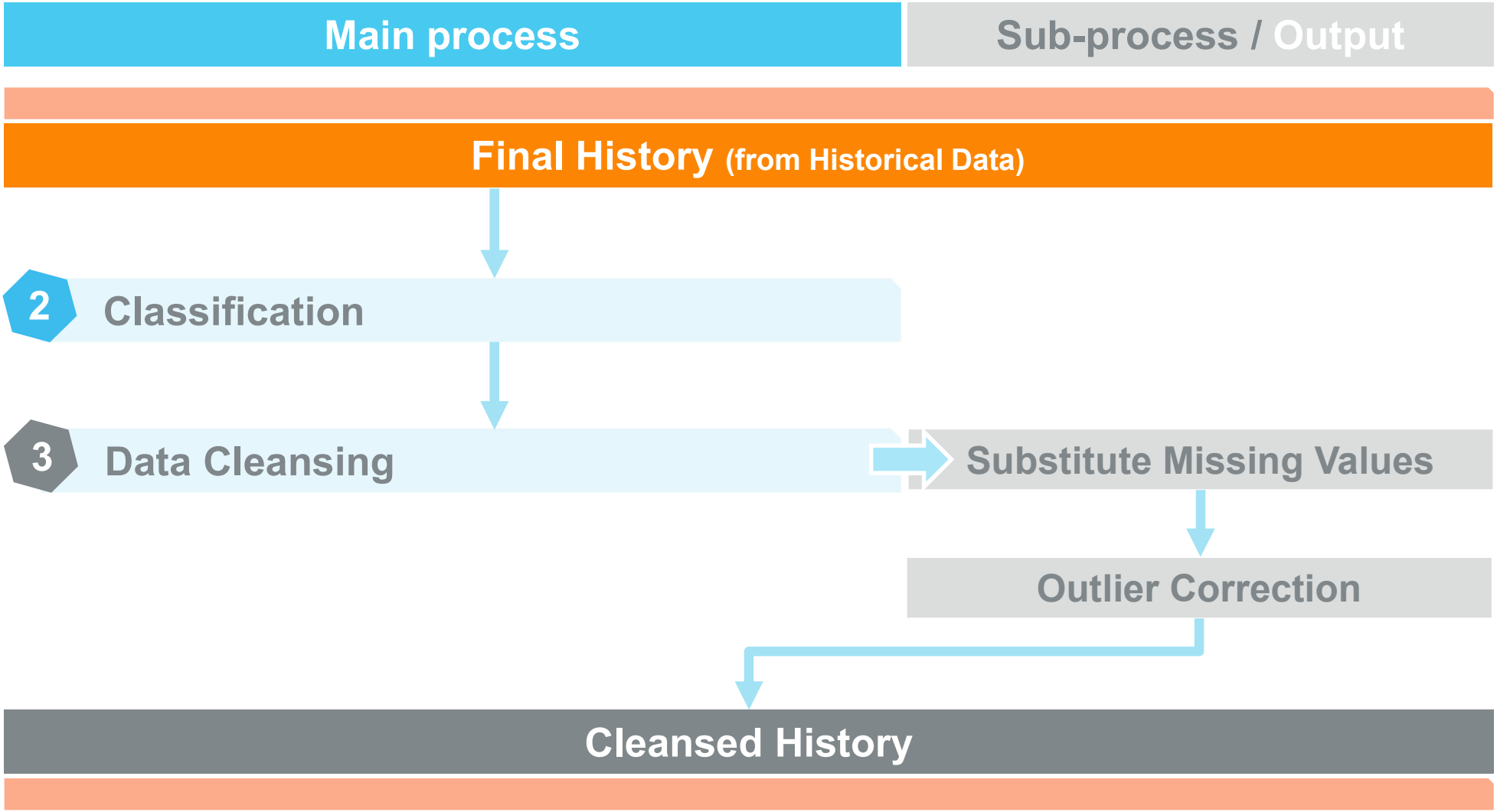
As of August

As of Sept

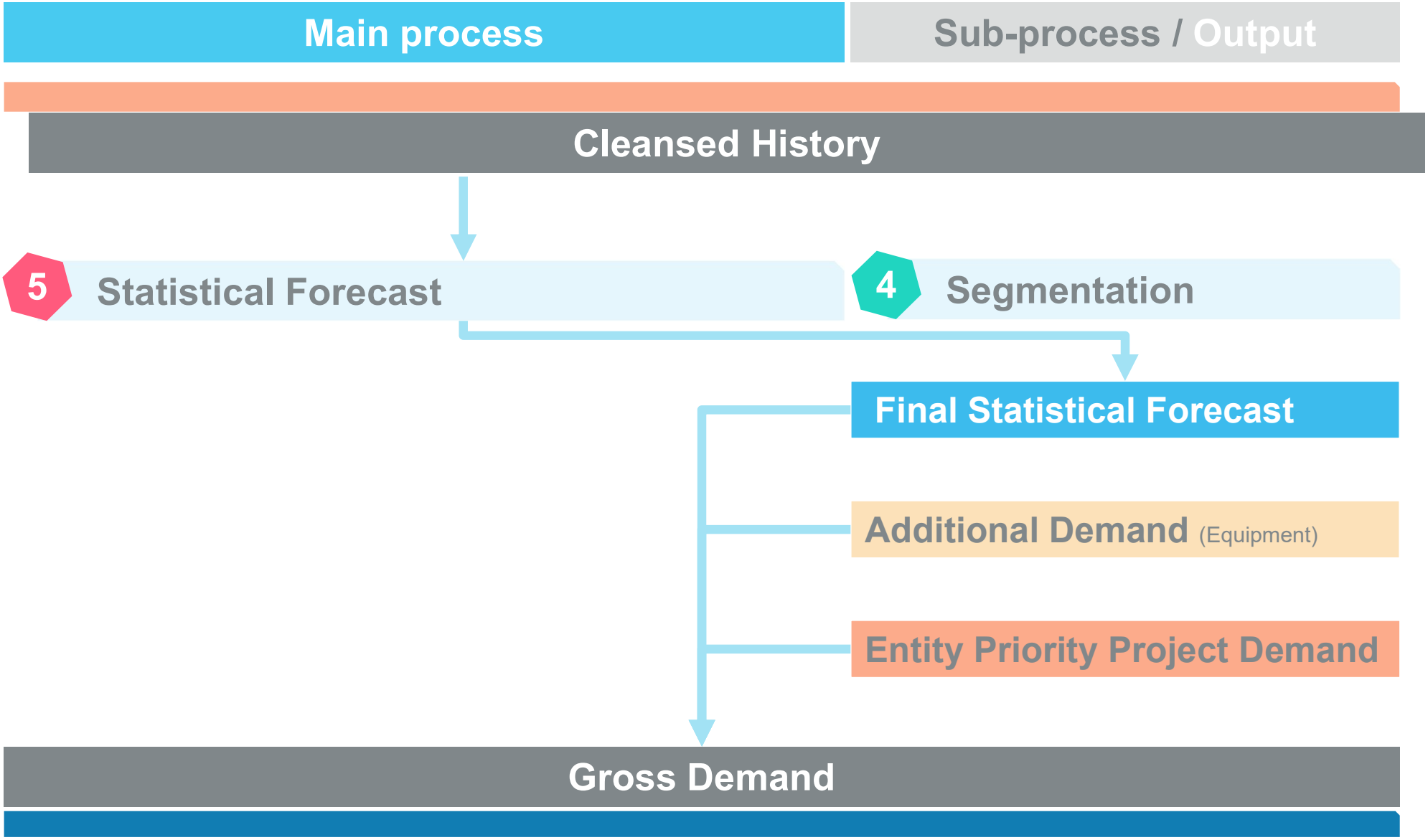
Process Summary



Process Summary



Process Summary



Thank you!