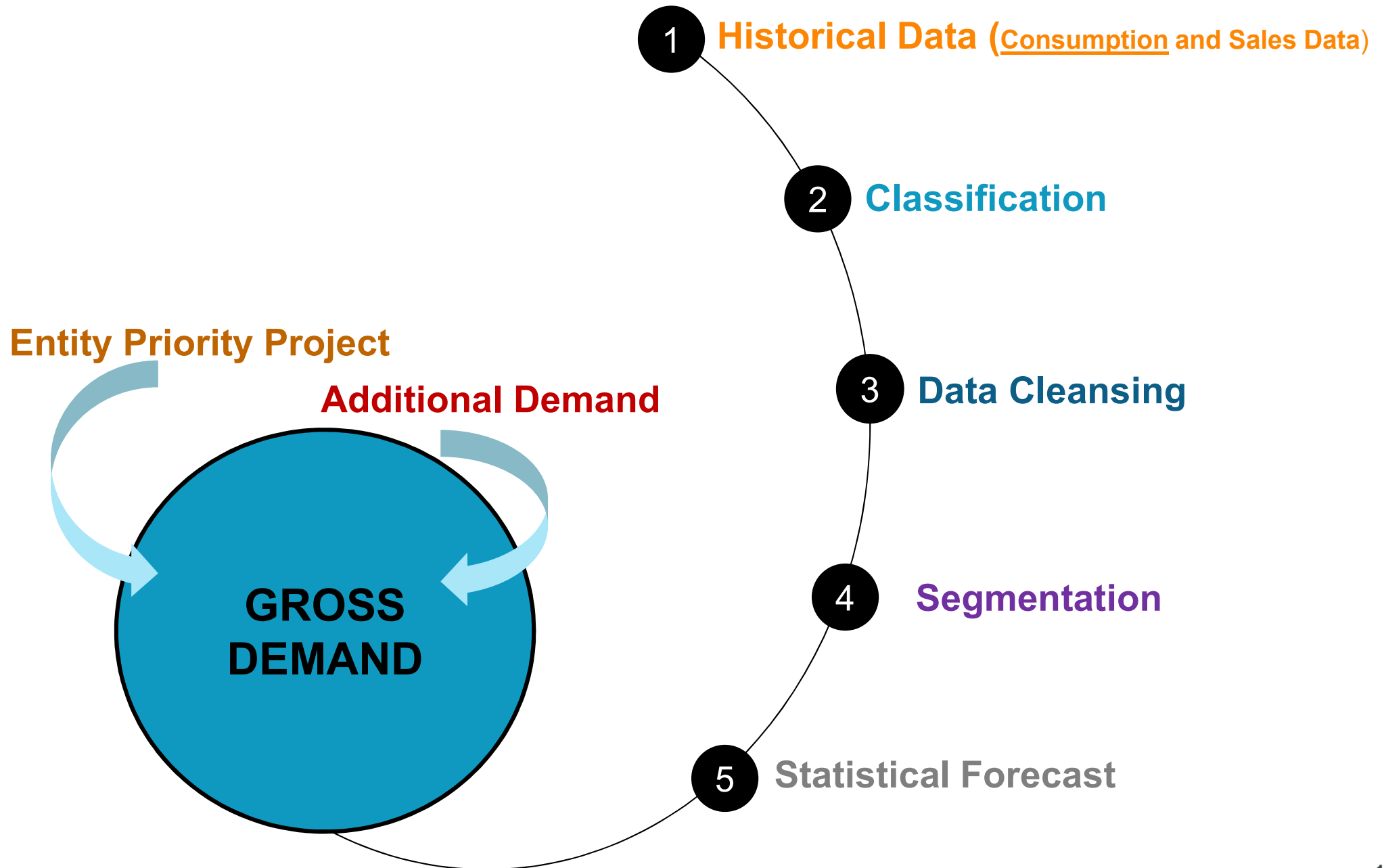


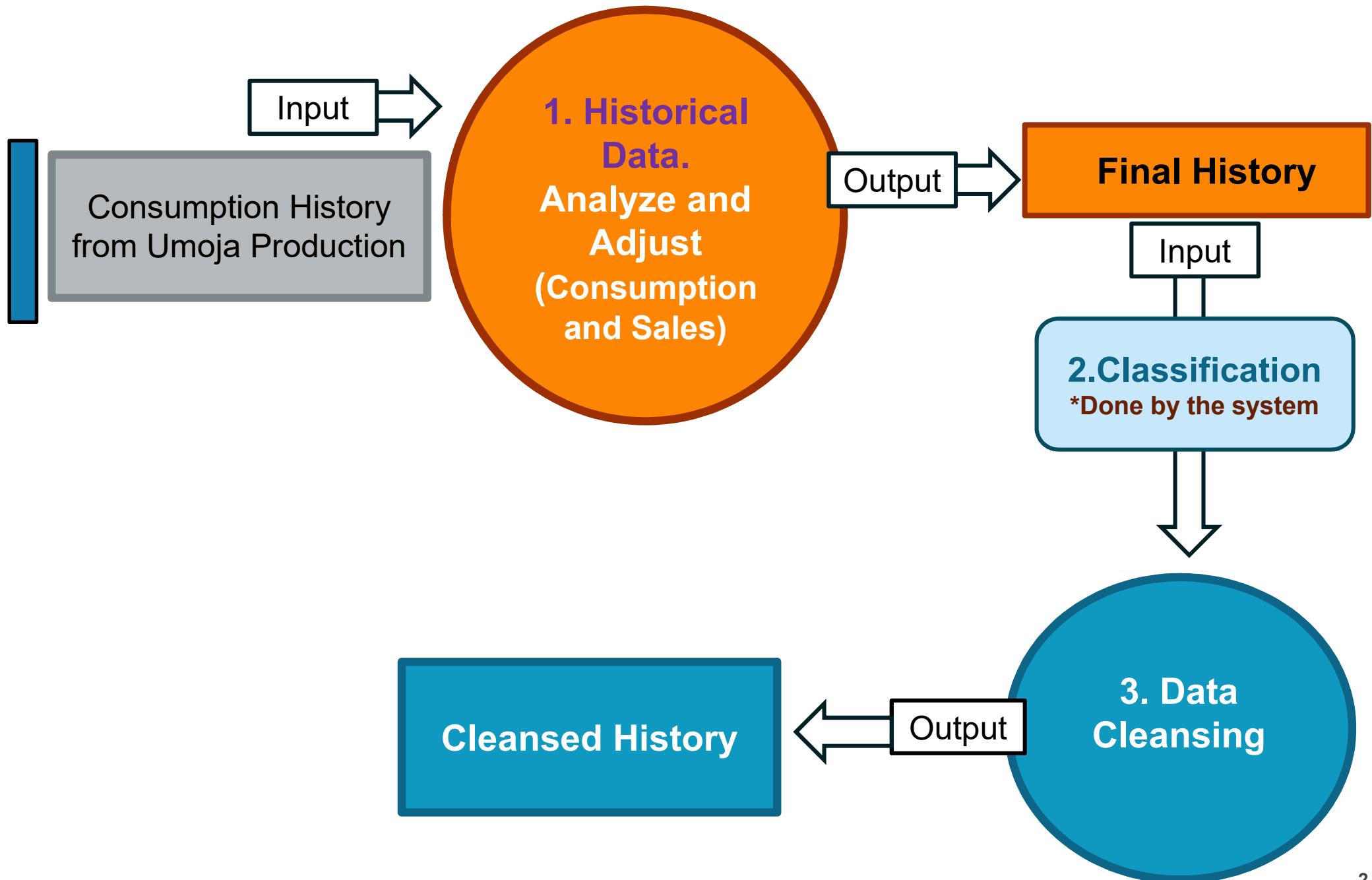


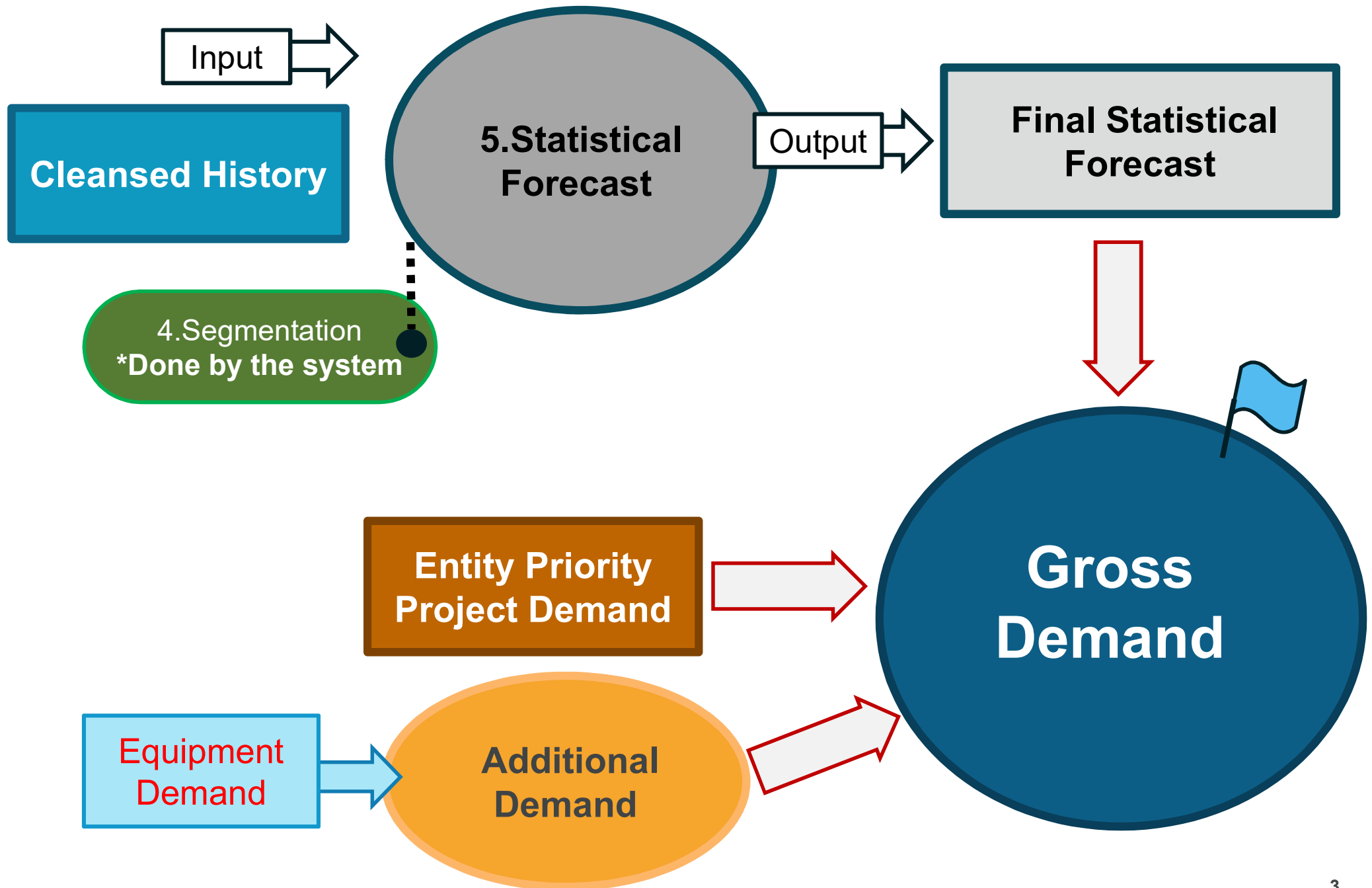
DEMAND PLANNING

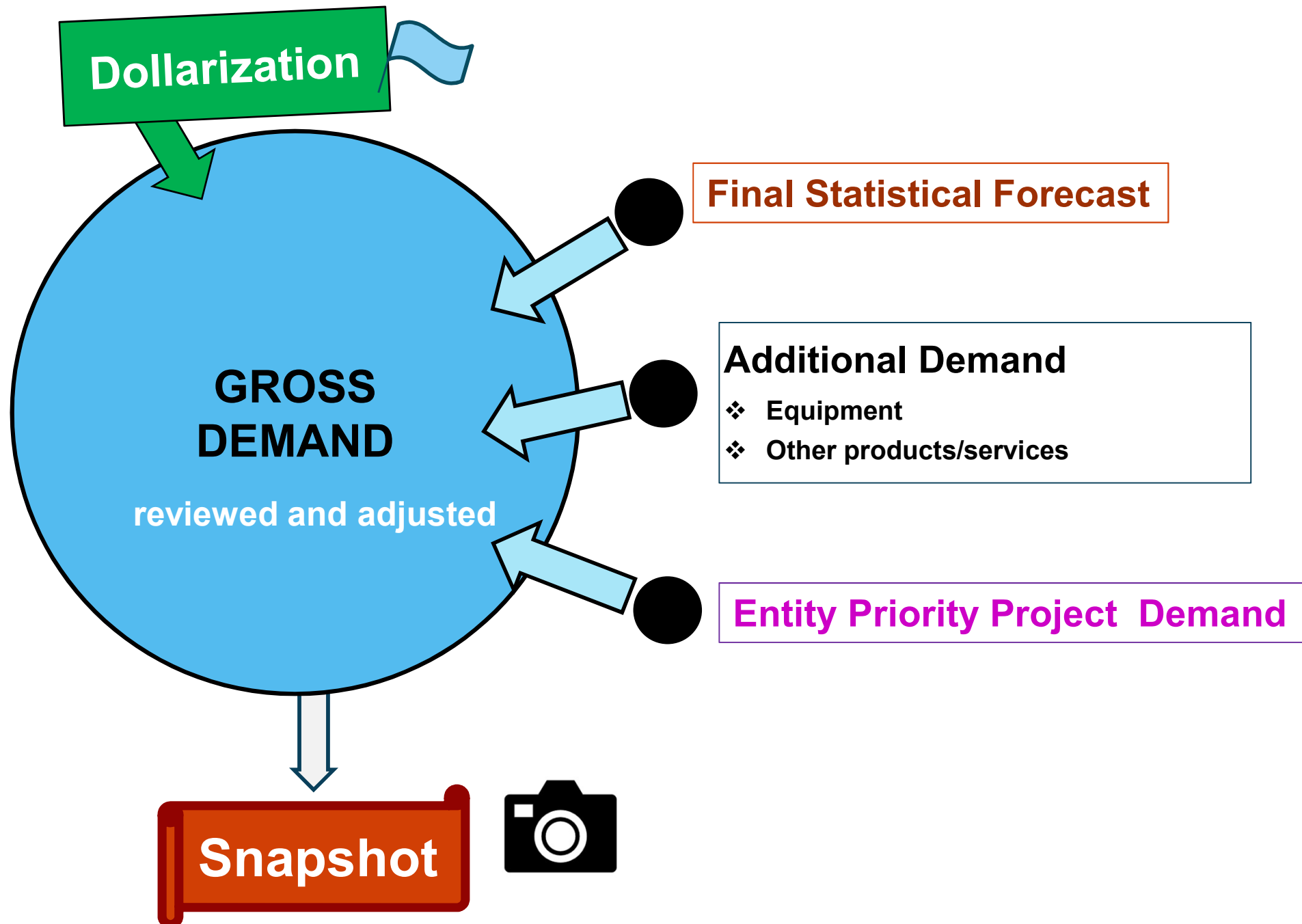
Umoja Demand Planning and Supply Network Planning Solution

Dollarization and Final Gross Demand





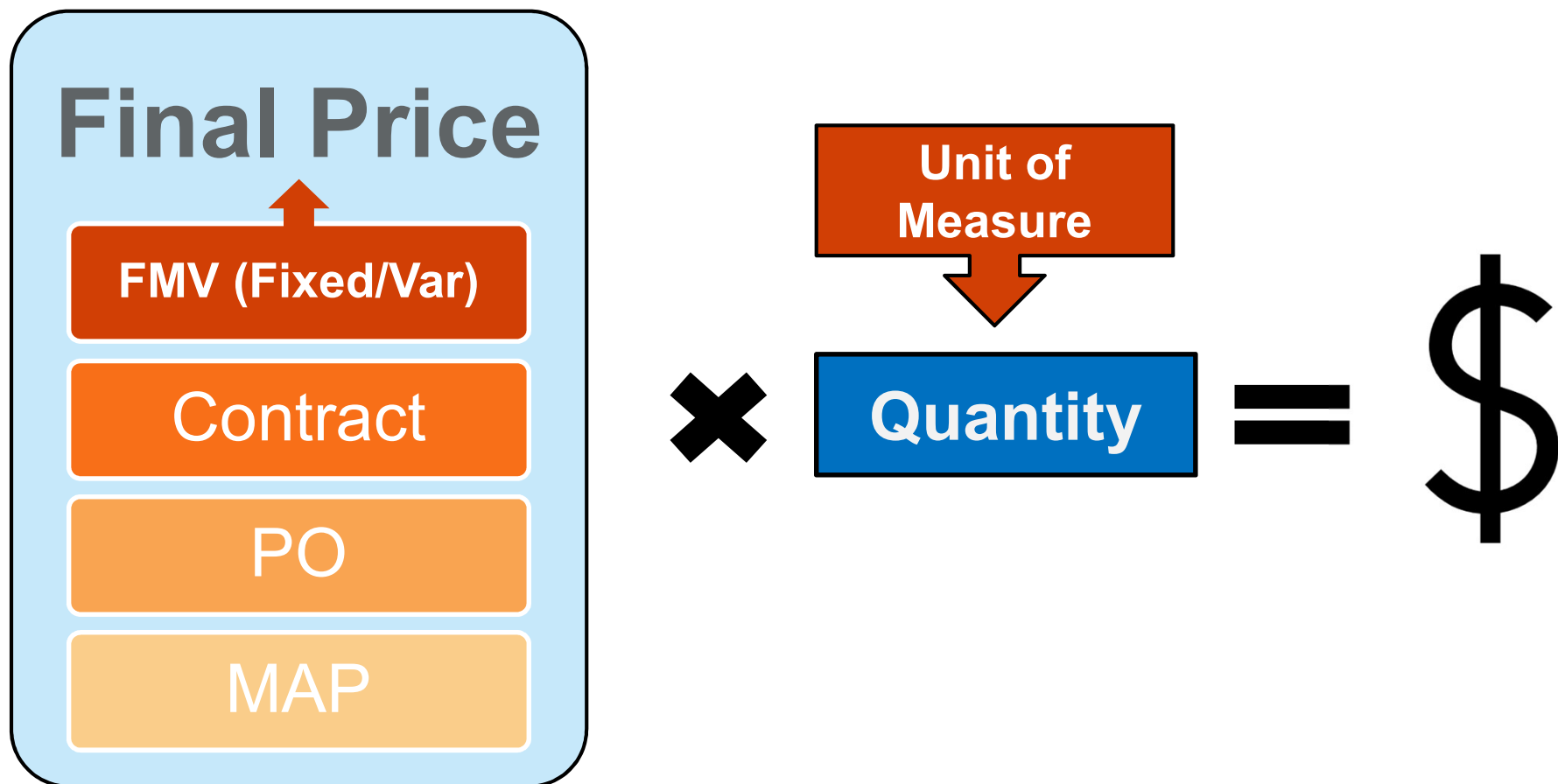




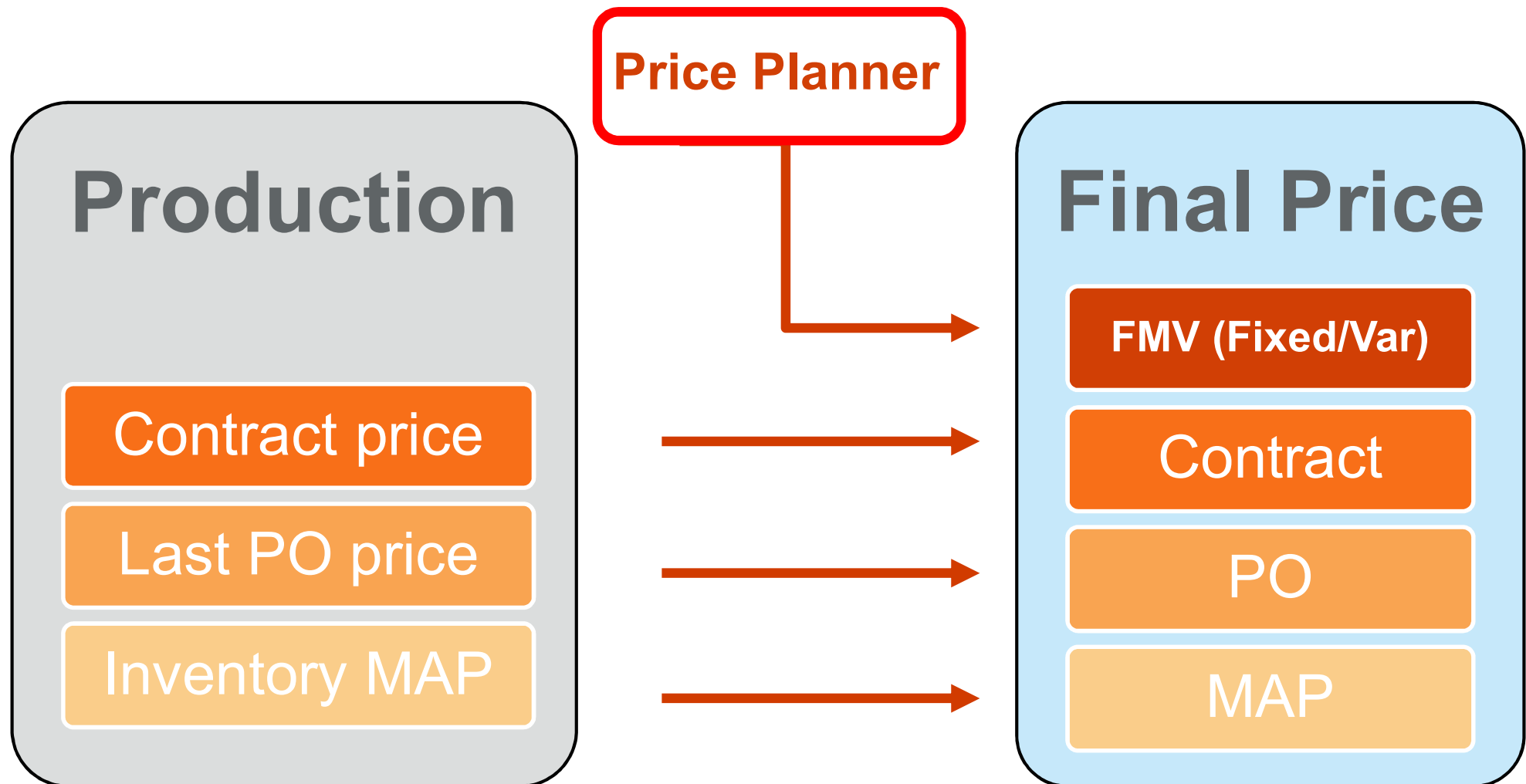
Dollarization

- ❖ The final Gross Demand is calculated in quantity and as USD value. It facilitates the management of the unit price to calculate the dollar value of the Gross Demand.

- The DPSNP Solution facilitates the management of the unit price to calculate the dollar value of the Gross Demand
- The system retrieves different unit prices from multiple sources and determines the final price according to the below order (Fair Market Value, Fixed/variable, Contract, Purchase Order, Moving Average Price)



- The system retrieves different unit prices from multiple sources as described below: (Fair Market Value, Fixed/variable, Contract, Purchase Order, Moving Average Price)





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DPSNP Solution							70 - Dollarization									
(Ad Hoc Filter) (2 criteria): Plant = IL20							User: VALENTINA BARCA Last Refresh: 2020-Jun-10 08:40:41									
Plant	Product ID	Product Description	Product Type	Quantity/Value	Key Figure		JUN 2020	JUL 2020	AUG 2020	SEP 2020	OCT 2020	NOV 2020	DEC 2020	JAN 2021	FEB 2021	MA
IL20	1600000005	Gloves:Exam	MATERIAL	QTY	Contract Unit Price		8	8	8	8	8	8	8	8	8	
					PO Unit Price											
					MAP Unit Price		0	0	0	0	0	0	0	0	0	
					Fixed Unit Price											
					Variable Unit Price											
					Fair Market Value											
					Calc. Final Price		8	8	8	8	8	8	8	8	8	
					Contract Unit Price		0	0	0	0	0	0	0	0	0	
					PO Unit Price											
					MAP Unit Price		0	0	0	0	0	0	0	0	0	
					Fixed Unit Price											
					Variable Unit Price											
					Fair Market Value											
					Calc. Final Price											




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	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O
1	 DPSNP Solution										70 - Dollarization				
2	(Ad Hoc Filter) (2 criteria): Plant = IL20										Last Refresh: 2020-Jun-10 08:40:41				
4		Plant	Product ID			Product Description		Product Type	Quantity/Value	Key Figure	JUN 2020	JUL 2020	AUG 2020	SEP 2020	OCT 2020
5		IL20	Gloves:Exam			Gloves:Exam		MATERIAL	QTY	Contract Unit Price	8	8	8	8	8
6										PO Unit Price					
7										MAP Unit Price	0	0	0	0	0
8										Fixed Unit Price					
9										Variable Unit Price					
10										Fair Market Value					
11										Calc. Final Price	8	8	8	8	8
12										Final Gross Demand					
13										Final Gross Demand Val					
14										Calc. Based Gross Demand					
15										Calc. Based Gross Demand Val					



GROSS DEMAND

- ❖ It presents the total Gross Demand as the sum of the Final Statistical Forecast, the Entity Priority Project Demand, and the Additional Demand, so it can be reviewed and adjusted to avoid double or missing demand.

Gross Demand template



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DPSNP Solution
(Ad Hoc Filter) (2 criteria):
Plant = IL20

60 - Gross Demand
Last Refresh: 2020-Jun-10 09:46:13

Plant	Commodity ID	Commodity Description	Product ID	Quantity/Value	ABC Code	Key Figure	JUN 2020	JUL 2020	AUG 2020	SEP 2020	OCT 2020	NOV 2020	DEC 2020	JAN 2021	FEB 2021
IL20	42132203	Exam or non surgical procedure gloves	1600004520	QTY	B	Final Statistical Forecast	9	8	8	9	8	8	9	8	
						Additional Demand									
						Calc. Based Gross Demand	9								
						Calc. Based Gross Demand Val									
						Adj. Gross Demand									
						Gross Demand	9								
						Final Gross Demand									
						Final Gross Demand Val									

er: VALENTINA BAR



Statistical Forecast



EPP Demand



Additional Demand



Calculated
Demand

Adjust



Quantity

Final
Gross
Demand

Value

- The total gross demand includes the result of the final Statistical Forecast, the Entity Priority Project Demand and the Additional Demand.
- Some product IDs or commodities may have been considered in different planning steps, it is important then to review the Final Gross Demand to avoid double or missing demand and adjust if needed.
- The final gross demand is calculated in quantity and as USD value

Snapshot

- ❖ It allows to save the 24 months Gross Demand Plan monthly and yearly, so it is possible to see the evolution of the Rolling Plan.

- Once the Final Gross Demand is completed and reviewed, the DPSNP Solution allows to save up to 9 snapshots of the plan for future comparisons.
- The DPSNP solution allows to capture and save the 24 months Gross Demand Plan monthly and yearly, so it is possible to see the evolution of the Rolling Plan month after month, year after year.

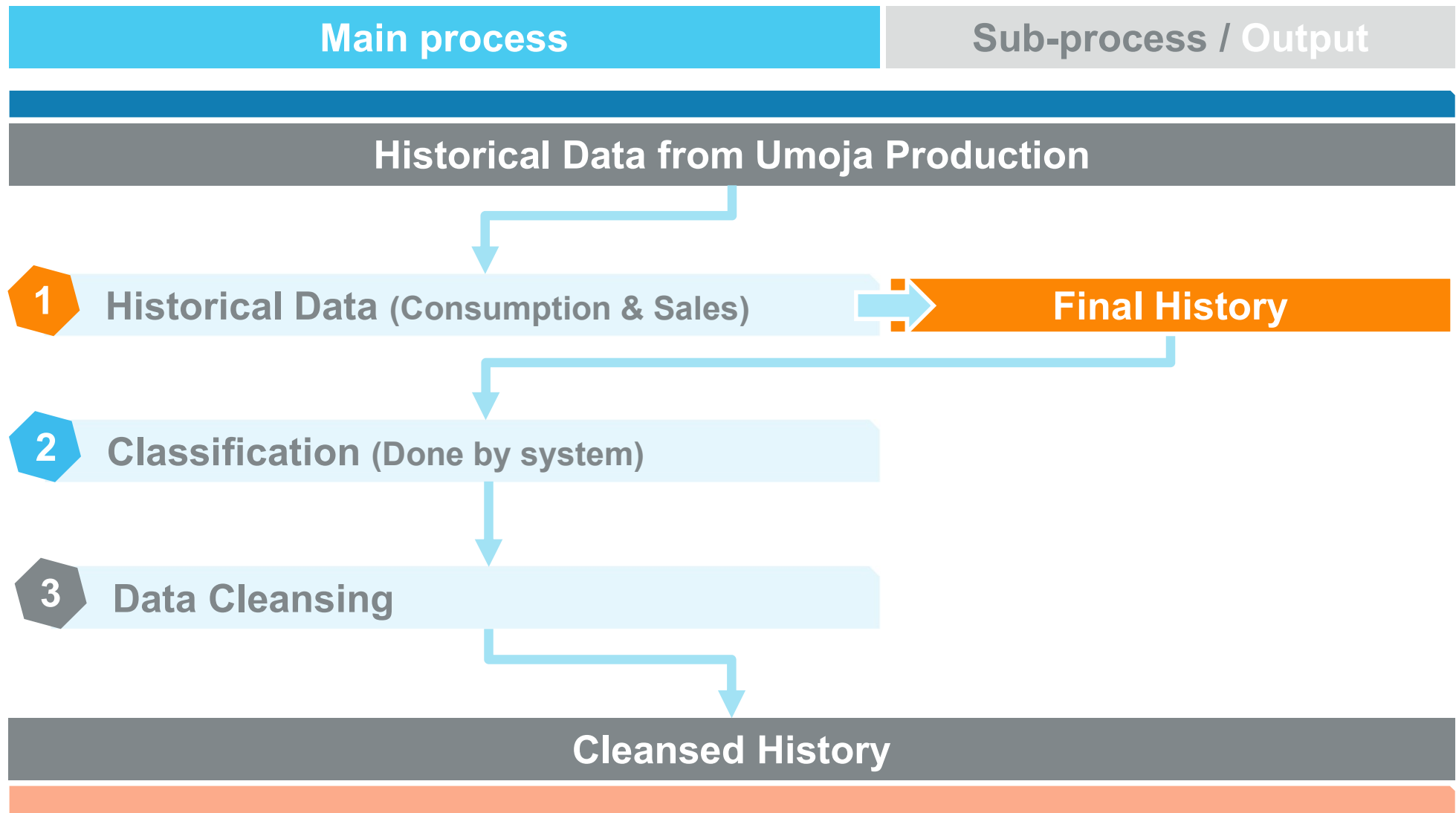
As of May

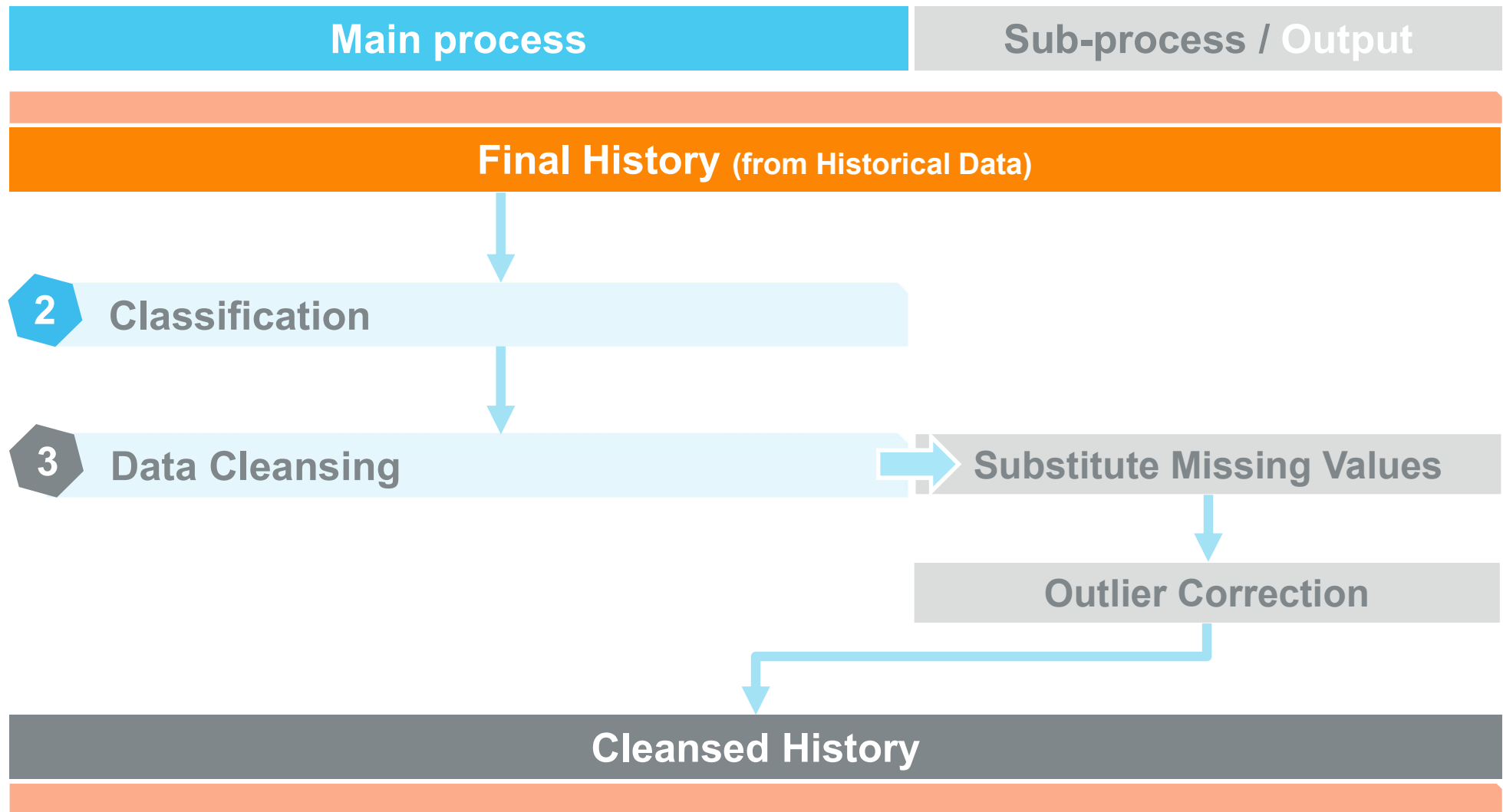
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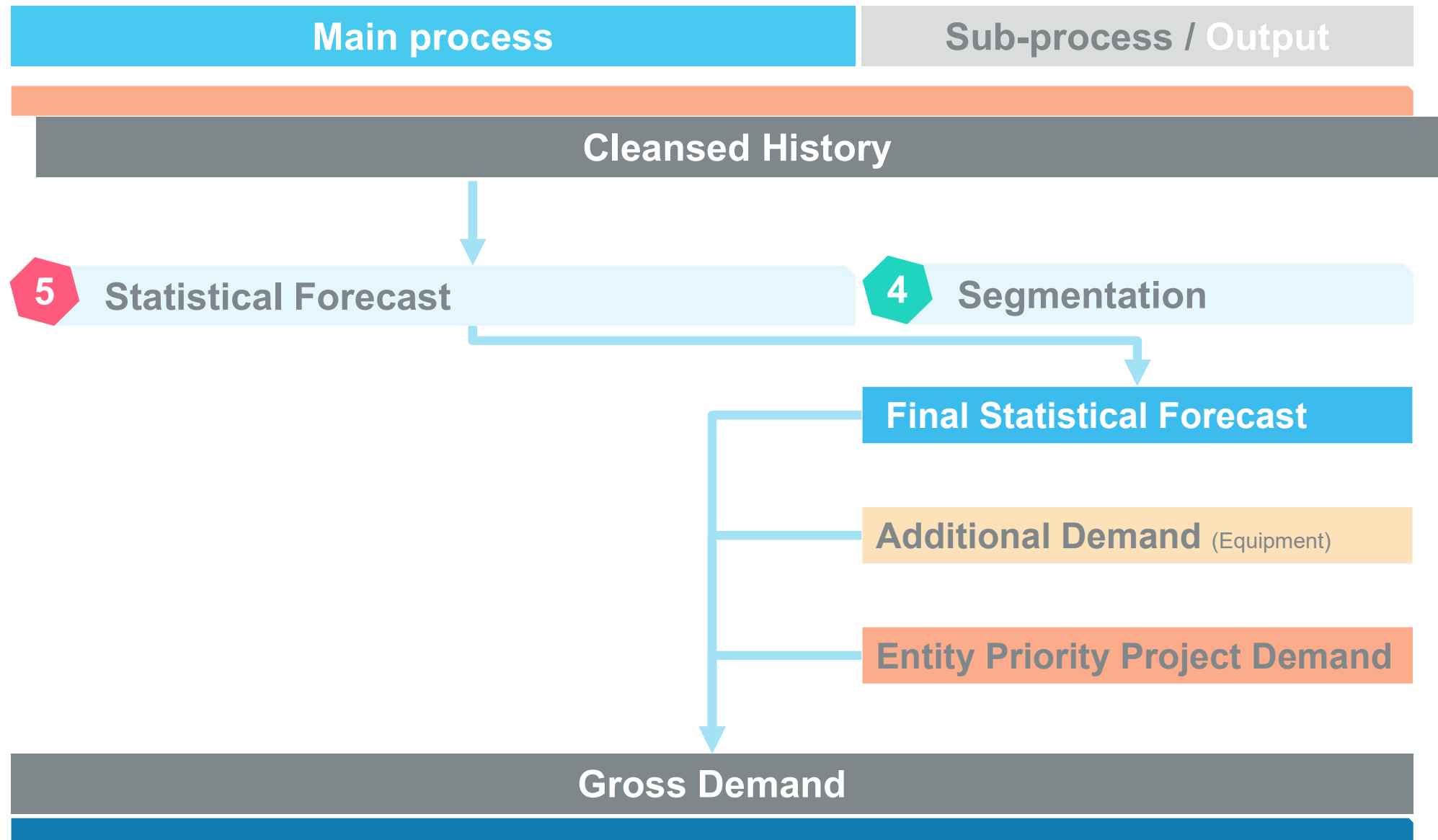
As of July

As of August

As of Sept









Thank you!